1 DEMETRIOS A. BOUTRIS (124161) California Corporations Commissioner 2 KAREN L. PATTERSON (92445) Assistant Commissioner 3 JAMES K. OPENSHAW (137667) Corporations Counsel 1515 K Street, Suite 200 Sacramento, California 95814 4 Telephone: (916) 322-6998 5 6 Attorneys for Commissioner 7 8 SUPERIOR COURT OF THE STATE OF CALIFORNIA 9 FOR THE COUNTY OF SACRAMENTO 10 THE PEOPLE OF THE STATE OF Case No.: 02AS00091 CALIFORNIA, by and through the 11 COMMISSIONER OF CORPORATIONS. **COMPLAINT FOR PERMANENT** 12 Plaintiff, INJUNCTION AND ANCILLARY RELIEF 13 (Corporations Code §§ 25110, 25210, VS. 25401, 25530 and 25535) 14 IVAN DOUGLAS BAUER, individually and doing business as BAUER'S FINANCIAL 15 SERVICES; GLENN A. LIBERATORE, individually and doing business as GLENN 16 A. LIBERATORE FINANCIAL SERVICES; WORLD FUNDING GROUP, L.C.; and 17 DOES 1 through 10, 18 Defendants. 19 20 Demetrios A. Boutris, Commissioner of Corporations for the State of California, 21 acting to protect the public from the unlawful and fraudulent sale of unqualified securities 22 and unlicensed activity by a natural person barred from the securities business, brings 23 this action in the public interest in the name of the People of the State of California. The 24 People of the State of California allege as follows: 25 /// 26 /// 27 28

#### **VENUE AND JURISDICTION**

- 1. Plaintiff, by this action and pursuant to Corporations Code §25530 seeks to enjoin defendants from effecting transactions in securities in this state without having secured from the Commissioner a certificate authorizing defendants to act in that capacity; from offering and selling unqualified, nonexempt securities by means of misrepresentations of material facts; and from violating an order of the Commissioner barring one defendant from the securities business. Plaintiff also seeks civil penalties pursuant to Corporations Code §25535.
- 2. Defendant IVAN DOUGLAS BAUER is a natural person residing in the County of Placer and at all times mentioned, was doing business under the fictitious name of BAUER'S FINANCIAL SERVICES. Defendant at all times mentioned herein has engaged in unlawful activity throughout the State of California while domiciled in the County of Placer, State of California. The transactions which involved violations of law hereinafter described were conducted in various counties in the State of California, including Placer, Sacramento, El Dorado, Yuba, Butte, Merced, Riverside and Santa Clara Counties.
- 3. Defendant GLENN A. LIBERATORE is a natural person residing in the State of Utah and at all times mentioned was doing business under the fictitious name of GLENN A. LIBERATORE FINANCIAL SERVICES and/or WORLD FUNDING GROUP, L.C. These defendants at all times mentioned herein engaged in unlawful activity throughout the State of California while domiciled in the County of Santa Cruz and, in addition, were the master agent for defendant IVAN DOUGLAS BAUER, who operated in various counties in the State of California, including Placer, Sacramento, El Dorado, Yuba, Butte, Merced, Riverside and Santa Clara Counties.

#### **DEFENDANTS**

4. At all relevant times hereto, IVAN DOUGLAS BAUER, individually and doing business as BAUER'S FINANCIAL SERVICES, a tax adviser and barred stockbroker, engaged in the unlicensed business of effecting transactions in unqualified,

nonexempt securities in this state by means of misrepresentations of material facts while subject to various orders, including an order of the Commissioner, barring defendant from the securities business. While unlawfully engaged, IVAN DOUGLAS BAUER, individually and doing business as BAUER'S FINANCIAL SERVICES, sold more than \$2.8 million in unlawful securities, for which he charged and received more than THREE HUNDRED FORTY-SIX THOUSAND DOLLARS (\$346,000) in sales commissions on approximately 134 separate sales.

- 5. At all relevant times hereto, GLENN A. LIBERATORE, individually and doing business as GLENN A. LIBERATORE FINANCIAL SERVICES and/or WORLD FUNDING GROUP, L.C., engaged in the unlicensed business of effecting transactions in unqualified, nonexempt securities in this state by means of misrepresentations of material facts. Plaintiff is informed and believes, and thereon alleges that, while unlawfully engaged, GLENN A. LIBERATORE, individually and doing business under various fictitious names, sold more than \$720,000 in unlawful securities to investors, for which he charged and received more than ONE HUNDRED EIGHT THOUSAND DOLLARS (\$108,000) in sales commissions, and, in addition, received an "overwrite" commission of 3% on all sales made by defendant IVAN DOUGLAS BAUER.
- 6. At all relevant times hereto, WORLD FUNDING GROUP, L.C., was a Utah limited liability company, established by defendant GLENN A. LIBERATORE, which was engaged in the unlicensed business of effecting transactions in unqualified, nonexempt securities in this state by means of misrepresentations of material facts. While unlawfully engaged, WORLD FUNDING GROUP, L.C., was the master agent for defendant, IVAN DOUGLAS BAUER, and received an "overwrite" commission on all sales made by defendant BAUER in the State of California.
- 7. Defendants sued herein under the fictitious names DOES 1 through 10, inclusive, are unknown to plaintiff who therefore sues such defendants by such fictitious names. Plaintiff will amend this complaint to show the true name of each such defendant when the same has been ascertained. Plaintiff is informed and believes, and thereon

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alleges, that all defendants, including the DOE defendants, were at all times mentioned, principals, agents, employers, employees, co-venturers, or co-conspirators, and were acting in their respective capacities in doing the acts complained of, thereby imputing liability to each other.

## FIRST CAUSE OF ACTION

#### UNLICENSED BROKER-DEALER ACTIVITY (Corporations Code §25210) AS AGAINST ALL DEFENDANTS

- 8. Plaintiff realleges and incorporates herein by reference paragraphs 1 through 7, inclusive, as though set forth at length herein.
- 9. Corporations Code § 25210(a) sets forth the securities broker-dealer licensure requirement as follows:

Unless exempted under the provisions of Chapter 1 (commencing with Section 25200) of this part, no broker-dealer shall effect any transaction in, or induce or attempt to induce the purchase or sale of; any security in this state unless the broker-dealer has first applied for and secured from the commissioner a certificate, then in effect, authorizing that person to act in that capacity.

10. Defendants, IVAN DOUGLAS BAUER, GLENN A. LIBERATORE, WORLD FUNDING GROUP, L.C., and all DOE defendants, are not licensed to sell securities by the State of California, or any other similar licensing entity. Beginning at an exact date that is unknown to plaintiff, but at least since January 5, 1998, and continuing until at least September 14, 2000, IVAN DOUGLAS BAUER, BAUER'S FINANCIAL SERVICES, GLENN A. LIBERATORE, individually and doing business as GLENN A. LIBERATORE FINANCIAL SERVICES, WORLD FUNDING GROUP, L.C., and all DOE defendants, unlawfully engaged in the business of effecting transactions in the State of California by acting in such capacity without securing from the Commissioner of Corporations an authorizing broker-dealer certificate. Defendants' unlawful acts include, but are not limited to, engaging in a course of business of offering and selling to approximately 80 residents of this state securities in the form of promissory notes, profit sharing agreements or sale-leaseback investments issued by 21st Century Satellite

Communications, Inc. Purchases by each of these investors ranged from FIVE HUNDRED DOLLARS (\$500) to over FOUR HUNDRED THOUSAND DOLLARS (\$400,000) and total over THREE MILLION FIVE HUNDRED DOLLARS (\$3,500,000).

- 11. 21st Century Satellite Communications, Inc., a bankrupt satellite cable television company located in Tampa, Florida, raised risk capital by issuing securities in the form of nine-month and five-year promissory notes, profit sharing agreements, or sale-leaseback investments distributed with a network of sales agents offering and selling these notes to the investing public. The company raised more than \$23 million nationwide from about 700 investors. As a sales agent, defendants IVAN DOUGLAS BAUER, GLENN A. LIBERATORE, WORLD FUNDING GROUP, L.C., and all DOE defendants, received from 21st Century Satellite Communications, Inc. a sales commission generally in the range of twelve-fifteen (12-15%) percent on each dollar invested. While some investors received the quarterly interest payments for a time, they have not been repaid their principal with interest, as promised.
- 12. Defendants' pattern of conduct, as set forth above, demonstrates the necessity for granting permanent injunctive and ancillary relief restraining such and similar acts in violation of §25210, and providing restitution or disgorgement to investors, as well as imposition of appropriate civil penalties.

WHEREFORE, Plaintiff prays for judgment against defendants, and each of them, as set forth below.

## SECOND CAUSE OF ACTION

UNLAWFUL OFFER AND SALE OF UNQUALIFIED, NONEXEMPT SECURITIES (Corporations Code §25110)
AS AGAINST ALL DEFENDANTS

- 13. Plaintiff realleges and incorporates herein by reference paragraphs 1 through 12, inclusive, as though set forth at length herein.
- 14. Corporations Code §25110 makes it unlawful to offer or sell nonexempt, unqualified securities. That section states:

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It is unlawful for any person to offer or sell in this state any security in an issuer transaction (other than in a transaction subject to Section 25120), whether or not by or through underwriters, unless such sale has been qualified under Section 25111, 25112 or 25113 (and no order under Section 25140 or subdivision (a) of Section 25143 is in effect with respect to such qualification) or unless such security or transaction is exempted or not subject to qualification under Chapter 1 (commencing with Section 25100) of this part.

- 15. Beginning at an exact date that is unknown to plaintiff; but at least since January 5, 1998, and continuing until at least September 14, 2000, IVAN DOUGLAS BAUER, individually and doing business as BAUER'S FINANCIAL SERVICES, GLENN A. LIBERATORE, individually and doing business as GLENN A. LIBERATORE FINANCIAL SERVICES, WORLD FUNDING GROUP, L.C., and all DOE defendants unlawfully offered and sold to nearly 60 residents of the State of California unqualified, nonexempt securities in the form of promissory notes, profit sharing agreements, or saleleaseback investments issued by 21st Century Satellite Communications, Inc., a Florida corporation. The securities were to be repaid by 21st Century at the end of either 9 months or 5 years, and carried an interest rate of 13 percent payable quarterly to the investors, plus a "profit incentive" to be payable with net profit from operations, with a promised repayment of the initial investment at the maturity date. To date, none of the investors have received a return of any principal from 21st Century Satellite Communications, Inc. In fact, the company has filed a Chapter 11 bankruptcy in the State of Florida.
- 16. Defendants' pattern of conduct, as set forth above, demonstrates the necessity for granting permanent injunctive and ancillary relief restraining such and similar acts in violation of §25110, and providing restitution or disgorgement to investors, as well as imposition of appropriate civil penalties.

WHEREFORE, Plaintiff prays for judgment against defendants, and each of them, as set forth below.

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# THIRD CAUSE OF ACTION

UNLAWFUL OFFER AND SALE OF SECURITIES BY MEANS OF UNTRUE STATEMENTS OR OMISSIONS OF MATERIAL FACT (Corporations Code §25401)
AS AGAINST ALL DEFENDANTS

- 17. Plaintiff realleges and incorporates herein by reference paragraphs 1 through 16, inclusive, as though set forth at length herein.
- 18. Corporations Code §25401 makes it unlawful to offer or sell securities by means of untrue statements or omissions of material fact. This section states:

It is unlawful for any person to offer or sell a security in this state or buy or offer to buy a security in this state by means of any written or oral communication which includes an untrue statement of a material fact or omits to state a material fact necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading.

19. Beginning at an exact date that is unknown to plaintiff; but at least since January 5, 1998, and continuing until at least September 14, 2000, defendants IVAN DOUGLAS BAUER, individually and doing business as BAUER'S FINANCIAL SERVICES, GLENN A. LIBERATORE, individually and doing business as GLENN A. LIBERATORE FINANCIAL SERVICES, WORLD FUNDING GROUP, L.C., and DOES 1 through 10, inclusive, offered and sold to California's investing public securities in the form of promissory notes, profit sharing agreements, or sale-leaseback investments issued by 21st Century Satellite Communications, Inc. by means of untrue statements of material fact and omissions of material facts. IVAN DOUGLAS BAUER and DOES 1 through 10, inclusive, engaged in this course of business under the fictitious business name of Bauer's Financial Services, a sole proprietorship that also offered tax preparation services. Most of the investor victims who lost their investment in 21st Century Satellite Communications were tax clients of defendant, IVAN DOUGLAS BAUER. GLENN A. LIBERATORE, individually and doing business as GLENN A. LIBERATORE FINANCIAL SERVICES, sold the securities directly to investors in the

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Santa Cruz area, and, in addition, served as the master agent for all sales by defendant BAUER.

- IVAN DOUGLAS BAUER, individually and doing business as BAUER'S 20. FINANCIAL SERVICES, GLENN A. LIBERATORE, WORLD FUNDING GROUP, L.C., and DOES 1 through 10, inclusive, offered and sold the promissory notes, profit sharing agreements, or sale-leaseback investments issued by 21st Century Satellite Communications, Inc. to many investors in California, including investors in the Santa Cruz area and the tax clients of Bauer's Financial Services. IVAN DOUGLAS BAUER, GLENN A. LIBERATORE, and DOES 1 through 10, inclusive, represented to these prospective investors that they had professional skill and work experience relating to investments and management of personal finances. IVAN DOUGLAS BAUER, GLENN A. LIBERATORE, and DOES 1 through 10, inclusive, further recommended to these prospective investors that they purchase the promissory notes and profit sharing agreements issued by 21st Century Satellite Communications, Inc.
- 21. On June 28, 1999, the National Association of Securities Dealer ("NASD"). concluded disciplinary proceedings against IVAN DOUGLAS BAUER, a former registered representative with Monterey Bay Securities, Inc., a securities broker-dealer. The NASD is a self-regulatory organization authorized by federal securities law to which all securities broker-dealers must obtain maintain membership. Those proceedings arose from allegations that IVAN DOUGLAS BAUER violated the NASD Rules of Conduct and concluded with a stipulated Order Accepting Offer of Settlement. Pursuant to that order, IVAN DOUGLAS BAUER was barred from association with any member of the NASD.
- 22. Based on the NASD disciplinary action, on February 29, 2000, the Commissioner issued a public order permanently barring IVAN DOUGLAS BAUER from any position of employment, management, or control of any broker-dealer or investment adviser. On March 6, 2000, IVAN DOUGLAS BAUER was personally served with this order. IVAN DOUGLAS BAUER did not exercise his procedural rights set forth in the

Government Code, Code of Civil Procedure, and Corporations Code that provide a means to contest the order.

- 23. Thereafter, defendant IVAN DOUGLAS BAUER failed to disclose to prospective investors to whom he offered and sold the promissory notes and profit sharing agreements issued by 21st Century Satellite Communications, Inc. the material fact that he was subject to the NASD disciplinary order and the Commissioner's enforcement order. IVAN DOUGLAS BAUER sold the investments to at least 12 of his tax clients after June 28, 1999.
- 24. IVAN DOUGLAS BAUER, individually and as the agent for GLENN A. LIBERATORE, represented to prospective investors that 21st Century Satellite Communications, Inc. would use the investment proceeds to install a satellite cable television system at a specific sites in the state of Florida, or other states. IVAN DOUGLAS BAUER, individually and as the agent for GLENN A. LIBERATORE, further represented, both verbally and in writing, that upon completion of the site installation, 21st Century Satellite Communications, Inc. would file with the Florida Secretary of State a UCC-1 financing statement identifying the installed satellite cable television equipment as collateral securing each investment. However, IVAN DOUGLAS BAUER and GLENN A. LIBERATORE were aware that 21st Century Satellite Communications, Inc. delayed, failed to file, or otherwise failed to effect a security interest for multiple investors who purchased these securities from these defendants.
- 25. IVAN DOUGLAS BAUER, GLENN A. LIBERATORE, WORLD FUNDING GROUP, L.C., and DOES 1 through 10, inclusive, further represented to prospective investors that their investments would be "100% collateralized" by way of a UCC-1 filing and upon that representation the investors believed their investments were safe and secure. Defendants, and each of them, failed to inform investors that, in fact, the value of the asserted collateral was only a small fraction of the total money raised as risk capital, more than \$23 million nationwide. IVAN DOUGLAS BAUER and GLENN A. LIBERATORE further failed to inform investors that 21st Century Satellite

Communications, Inc. never generated an operating profit. In fact, as disclosed in the unaudited financial statements of 21st Century, copies of which were provided to defendant IVAN DOUGLAS BAUER and GLENN A. LIBERATORE, as of December 1998, the company had a net operating loss of more than \$1.6 million and as of December 1999, had a net operating loss of nearly \$4.5 million, for cumulative losses exceeding \$6 million. These facts would have been significant to any investor's decision to invest in 21st Century Satellite Communications, but during the calendar year of 1999, IVAN DOUGLAS BAUER sold more at least \$385,000 worth of the investment to his clients without disclosing this information.

- 26. IVAN DOUGLAS BAUER and GLENN A. LIBERATORE further failed to inform investors that they had significant and detailed knowledge about the company due to their close relationship with the company as successful selling agents. In late 1999, a communication from the principals of 21st Century Satellite Communications, Inc., forwarded by BAUER to his investors, falsely touted anticipated monthly profit in a range from \$70,000 to \$300,000 per month. At that point, IVAN DOUGLAS BAUER and GLENN A. LIBERATORE knew, or should have known, the issuer was financially unable to conduct the type of business advertised, and that, in fact, the business was being operated at a significant loss and as a result, existing investors' interest payments were being funded by new investment money. These facts would have been significant to any investor's decision to invest in 21st Century Satellite Communications, but defendants did not disclose these facts to the investors.
- 27. IVAN DOUGLAS BAUER and GLENN A. LIBERATORE further failed to inform potential investors that they were to receive a commission of up to 15% of any particular investment, and, in addition, were offered stock incentives based on sales volume, while at the same time, urging their clients to invest as much as they could. The clients who invested through BAUER and LIBERATORE have lost at least \$3,500,000.
- 28. Defendants' pattern of conduct, as set forth above, demonstrates the necessity for granting injunctive and ancillary relief restraining such and similar acts in

violation of §25401, and providing restitution or disgorgement to investors, as well as imposition of appropriate civil penalties.

WHEREFORE, Plaintiff prays for judgment against defendants, and each of them, as set forth below.

#### **FOURTH CAUSE OF ACTION**

# OFFER AND SALE OF SECURITIES IN VIOLATION OF DESIST AND REFRAIN ORDER ISSUED BY THE COMMISSIONER (Corporations Code §25535) AS AGAINST IVAN DOUGLAS BAUER ONLY

- 29. Plaintiff realleges and incorporates herein by reference paragraphs 1 through 28, inclusive, as though set forth at length herein.
  - 30. Corporations Code §25535 states:
  - (a) Any person who violates any provision of this law, or who violates any rule or order under this law, shall be liable for a civil penalty not to exceed twenty-five thousand dollars (\$25,000) for each violation, which shall be assessed and recovered in a civil action brought in the name of the people of the State of California by the commissioner in any court of competent jurisdiction.
- 31. On or about February 29, 2000, the Commissioner issued its order barring defendant, IVAN DOUGLAS BAUER, from "any employment by any broker-dealer or investment adviser." Following revocation of his NASD license, defendant IVAN DOUGLAS BAUER was unable to lawfully sell any securities except through a licensed broker-dealer. The Order of the Commissioner was served on defendant on March 6, 2000, at which time it became effective. Defendant failed to avail himself of the administrative appeal procedures and the Order is final and non-appealable. As a result, defendant, IVAN DOUGLAS BAUER, was barred from selling any securities in the State of California.
- 32. After the effective date of the Desist And Refrain Order, March 6, 2000, defendant, IVAN DOUGLAS BAUER, sold the 21st Century Satellite Communications investment to at least two investors, on March 30, 2000 and June 16, 2000, in direct violation of the Order of the Commissioner. As a result, defendant, IVAN DOUGLAS

BAUER, is subject to the civil penalties set forth in Corporations Code §25235, namely, \$25,000 for each violation of the Order of the Commissioner.

WHEREFORE, Plaintiff prays for judgment against defendants, and each of them, as set follows:

- 1. That appropriate injunctive relief issue pursuant to section 25530 of the Corporations Code, including provisions enjoining and restraining defendants, IVAN DOUGLAS BAUER, BAUER'S FINANCIAL SERVICES, GLENN A. LIBERATORE, GLENN A. LIBERATORE FINANCIAL SERVICES, WORLD FUNDING GROUP, L.C., and DOES 1 through 10, inclusive, and their agents, servants, employees, associates, officers, representatives, and all persons acting under or in concert with or for them, with actual or constructive notice of any injunction or restraining order issued in this matter, from effecting transactions in any security in this state without first applying for and securing from the Commissioner of Corporations a certificate authorizing defendants to act in that capacity unless exempted.
- 2. That appropriate injunctive relief issue pursuant to section 25530 of the Corporations Code, including provisions enjoining and restraining defendant, IVAN DOUGLAS BAUER, BAUER'S FINANCIAL SERVICES, GLENN A. LIBERATORE, GLENN A. LIBERATORE FINANCIAL SERVICES, WORLD FUNDING GROUP, L.C., and DOES 1 through 10, inclusive, and their agents, servants, employees, associates, officers, representatives, and all persons acting under or in concert with or for them, with actual or constructive notice of any injunction or restraining order issued in this matter, from offering or selling in this state any security in an issuer transaction, whether or not by or through underwriters, unless such sale has been qualified or unless such security or transaction is exempted from the qualification requirement.
- 3. That appropriate injunctive relief issue pursuant to section 25530 of the Corporations Code, including provisions enjoining and restraining defendant, IVAN DOUGLAS BAUER, BAUER'S FINANCIAL SERVICES, GLENN A. LIBERATORE, GLENN A. LIBERATORE FINANCIAL SERVICES, WORLD FUNDING GROUP, L.C.,

and DOES 1 through 10, inclusive, and their agents, servants, employees, associates, officers, representatives, and all persons acting under or in concert with or for them, with actual or constructive notice of any injunction or restraining order issued in this matter, from offering or selling any security in this state by means of any written or oral communication which includes an untrue statement of a material fact or omits to state a material fact necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading.

- 4. That pursuant to section 25530(b) of the Corporations Code defendants, and each of them, be ordered to disgorge all profits and compensation obtained as a result of the violations of law complained of herein, all in the amounts and manner provided for by law.
- 5. That pursuant to section 25535 of the Corporations Code defendants, and each of them, be assessed a civil penalty in an amount not to exceed TWENTY FIVE THOUSAND DOLLARS (\$25,000) for each separate violation of law committed by defendants as alleged in the First, Second, Third, and Fourth Causes of Action, according to proof at trial;
  - 6. That plaintiff recover its costs of suit herein, including costs of investigation;
  - 7. For such and further relief as the court may deem just and proper.

Dated: January 7, 2002

DEMETRIOS A. BOUTRIS
California Corporations Commissioner

By:

JAMES K. OPENSHAW
Attorney for Commissioner